



GEORGE COMFORT & SONS, INC.
Real Estate Since 1919

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July 31, 2002

Ms. Wendy Weiss
412 West 25th Street
Suite 2C
New York, New York 10001

Dear Wendy:

In today's market "getting in the door" to see potential prospects is more and more difficult. You have made the process easier for the brokers who attended your recent *Mastering the Cold Call* workshop.

Your presentation was well researched and total tailored to commercial real estate. You spoke our language. In addition, it was fun and interesting! Our brokers have already started to see results in terms of increased success in securing meetings with potential clients.

We look forward to working with you again soon.

Sincerely,

Dana Comfort
Executive Vice President