

LIWN

LONG ISLAND WOMEN'S NETWORK

2661 PARK AVENUE
BALDWIN, NY 11510-3645
(516) 546-3083 • (914) 332-0441
FAX (914) 332-6510

Ms. Wendy Weiss
Weiss Communications
412 West 25th St. Suite 2C
New York, NY 10001

November 3, 1998

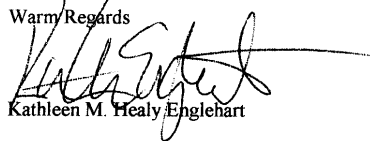
Dear Wendy:

Thank you so much for speaking at the Long Island Women's Network meeting in September. The wonderful presentation, *How to Open Any Door Through Cold Calling* was very informative and well received by all. We thoroughly enjoy your approach to cold calling - viewing phone work as a performance that needs constant practice and rehearsal. Prior to your talk many of us viewed cold calling simply as a chore! Thank you.

I understand that there is much to cover on such a broad topic as cold calling. We would love to invite you back to speak again sometime in the future. In addition, I will be sure to pass your name on to other groups that are looking for an experienced, informed and entertaining speaker.

Thank you again.

Warm Regards



Kathleen M. Healy Englehart