



February 23, 2001

Wendy Weiss
Weiss Communications
412 West 25th Street, Suite 2C
New York, NY 10001

Dear Wendy,

Thank you for the presenting "Mastering the Cold Call," at the Entrepreneurial Excellence Awards in Phoenix, Miami and New York City. Participants in all locations told me they found your workshop to be both enlightening and entertaining!

Thank you also for your calm professionalism, resourcefulness and good humor!

I look forward to working with you again soon.

Sincerely,

A handwritten signature in black ink, appearing to read "Janet Wigfield", is written over the typed name.

Janet Wigfield, Director of Programming