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Wendy Weiss
Weiss Communications
412 West 25th Street, Suite 1F
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Dear Wendy,

I just wanted to let you know that since our last coaching session I was able to reduce the amount of objections and increase the appointment closing ratio. Last week I closed 4 sales. Yesterday I was able to secure 3 appointments in one hour by practicing your methods. I am looking forward to the upcoming coaching sessions.

Regards,

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Ken Galanaugh
DSI Solutions Inc.